

8 & 9 December 2016

**A high intensity Two-day Training
in International Mediation**

AN INTRODUCTION TO INTERNATIONAL MEDIATION










"Mediation is the human bridge between justice and peace"¹

Course Leader: Mr. Willem Meuwissen is an Expert Negotiator and a well experienced Mediator, Arbitrator and Litigator. He is a permanent member of the Belgian Federal Mediation Commission and a member of the Flemish Bar Association ADR Commission. Willem trains judges on mediation at the Belgian Magistrates Training Institute (IGO) and also teaches at the Diplomatic Academy of the University of Brussels.

Willem Meuwissen is one of Belgium's most experienced mediators. He has conducted numerous mediations for businesses, organizations and individuals whilst he has also been advising independent bodies on mediation and conflict resolution issues. He has been training and mentoring mediators for years. He is the author of many publications on mediation.

Willem Meuwissen is professionally committed to mediation with the highest standards of excellence.

Assistant: Mrs. Melina Karaolia, Lawyer, Barrister at Law, Accredited Mediator & Arbitrator (MCI Arb.)

ORGANIZER	SECRETARIAT	SUPPORT			SPONSOR	
						

¹ attributed to Carrie - Menkel-Meadow

Introduction

Living in a modern world of advanced communication and ever increasing global connectivity, has led to greater interdependence and integration with regards to the world economy and trade as well as the social and cultural aspects of our lives.

We have come to live in a global village.

Dalai Lama said it simply and wisely: *“I find that because of modern technological evolution and our global economy, and as a result of the great increase in population, our world has greatly changed: it has become much smaller. However, our perceptions have not evolved at the same pace; we continue to cling to old national demarcations and the old feelings of 'us' and 'them'.”*

Globalization, as an accelerator of social change, may be said to be a catalyst for conflict, but it could also very well serve to improve conflict resolution.

Mediation has the power to transform the way people solve their disputes and is a better and effective way to resolve conflict. The resolution of conflict is among the highest human skills.

In conducting cross-border or international mediation, the mediator is faced with a number of challenges, many times rooted in the cultural differences between the parties. Understanding the international aspect of mediation and developing the ‘soft skills’ required to positively manage cultural discrepancies and perceptions when resolving conflict is therefore of outmost importance.

Learning Objectives of the program

- Broaden your understanding of core mediation skills
- Allow you to become more comfortable with the role of the international mediator
- Gain insights into the general principles of international mediation
- Understanding how to apply key skills tools and strategies in practice
- Enhance your ability to take account of cultural considerations and facilitate negotiations between disputing parties from different cultural backgrounds
- Provide you with hands on experience as a mediator in a variety of simulations
- Help you understand how one can address legal and ethical issues in international mediations
- Be aware of one’s own perceptions and cognitive biases when mediating conflict.

Seminar Details

Thursday & Friday, 8th & 9th December 2016, ETC Events Training Centre, Nicosia, www.etccentre.com
(4 Pringkipos Karolou str, 2373 Agios Dometios, Nicosia - tel. 22 779810)

Fee: Euro 500 (incl. VAT)

The seminar will be taught in English

The full programme of the seminar is given below.

Note:

Prior familiarity with mediation is encouraged for those wishing to take up the course. The cost includes lunch and refreshments, materials and a certificate of attendance. The course constitutes approximately 16 teaching hours over a period of two days.

Following the course, candidates may apply to Ministry of Justice to have the training hours count towards their continuous education as mediators under the provisions of Cyprus Law No. 159(I)/12.

Who should attend?

This 2-day Training is aimed for:

- Lawyers
- Business Executives
- HR Managers
- In house Mediators
- Freelance Facilitators
- Architects – Civil Engineers active in mediation
- Financial and Shipping Directors
- Experts on ADR and Arbitration
- Members of Arbitral institutions
- All professionals who aim to develop their mediation skills and improve their ability to resolve disputes with an international character.

Organisers

AGREEMENTOR – The Art of Mediation

Secretariat

AISM Management Ltd

Sponsors



OLYMPIC INSURANCE

Course Leader's Biography



Willem Meuwissen, Expert Negotiator and a well experienced Mediator, Arbitrator and Litigator

Willem Meuwissen is an expert in negotiation, mediation and litigation of disputes in commercial law, corporate law and real estate law.

He is the author of several publications in commercial law and mediation.

He teaches mediation and negotiation in the training course for Accredited Mediator, organised twice a year by Mediation.

He also teaches in the European Mediation Training for Practitioners of Justice, organised annually by the Association for International Arbitration.

He is a member of the Special Committee for Social Matters of the Federal Mediation Commission and a member of the ADR Committee of the Flemish Bar.

Willem Meuwissen (1956) studied at the Universities of Antwerp and Leuven, where he received with distinction the degree of licentiate in Law.

He joined the Bar in 1980 and interned at the famous maritime lawyer, Robert Wijffels.

In 1996 he founded MEUWISSEN & C^o, a law firm specialising in commercial law. MEUWISSEN & C^o has since worked for many clients in Belgium, Europe and worldwide.

In 2014, the Antwerp lawfirm "Meuwissen & C^o" and the Brussels lawfirm "De Beir & Vanraes" joined their forces in a new concept, called "AGREMENTOR".

Willem defends the interests of his clients in negotiation, mediation and proceedings. He is an expert in international commodity arbitration (RUCIP) and is fluent in Dutch, French, English and German. He is regularly appointed as mediator, both by courts and private parties in key commercial and labour disputes.

AN INTRODUCTION TO INTERNATIONAL MEDIATION

‘The skillful management of conflict is among the highest human skills’

Thursday, 8 December

08.30 – 9.00	Coffee/Registration
First Session	
9.00 – 11.00	Introduction to the mediation case
11.00 - 11.15	Coffee Break
Second Session	
11.15 - 13.00	The Mediation Path: Structuring the conflict resolution conversation <ul style="list-style-type: none"> • From Standpoints to Interests • From Interests to Options • From Options to Solutions • Private Sessions / Caucus
13.00 - 14.00	Lunch
Third Session	
14.00 - 15.00	Non Verbal Communication in Mediation
15.00 - 15.15	Coffee Break
Fourth Session	
15.15 - 16.15	Integration <ul style="list-style-type: none"> • Assertiveness • Power • Aggression • Lie
16.15 - 16.30	Coffee Break
Fifth Session	
16.30 – 17.30	The Emotions of the Parties <ul style="list-style-type: none"> • Basic Principles • The seven stages of Grief • Avoiding negative emotions • Mediation & Therapy
17.30 - 18.00	Group Discussion

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Friday, 9 December

08.30 – 9.00	Coffee/Registration
Sixth Session	
9.00 – 11.00	Facilitating the communication between the parties
11.00 - 11.15	Coffee Break
Seventh Session	
11.15 - 13.00	Breaking deadlock in international mediation
13.00 - 14.00	Lunch
Eighth Session	
14.00 - 15.15	Experimental Role –Play Exercises
15.15 - 15.30	Coffee Break
Ninth Session	
15.30 - 16.30	Experimental Role –Play Exercises
16.30 - 17.00	Group Discussion
17.00 - 17.15	Coffee Break
Tenth Session	
17.15 – 18.00	Mediation Exercise

REGISTRATION FORM

AN INTRODUCTION TO INTERNATIONAL MEDIATION 8 & 9 December, 2016 | ETC EVENTS TRAINING CENTRE, NICOSIA - TEL: (+357) 22 779810)

Use one form per delegate and complete in BLOCK CAPITALS
Please note that fees should be paid in full prior to the event

PERSONAL DATA	
First Name:	
Surname:	
Partners / Guest Name (If applicable)	
CIArb Membership number (if applicable):	
Job title:	
Organisation:	
Address:	
Postcode/City:	Country:
Telephone / Mobile number:	
Email (joining papers will be e-mailed to this address):	

Please email this completed form to: aisman@cytanet.com.cy

Description - All fees are inclusive of all TAXES	Early Bird by 11/11/2016 € 20%	CIArb Member € 5%	CIArb Non Member €500 (inc. VAT)	Total Cost €
Cost of the Seminar	400	475	500	
			Grand total €	

PAYMENT

CHEQUE

Mail your cheque by mail or courier to:

Address of branch in full: AISM Management Ltd
10 Chiou Street, 2373 Ayios Dhometios, Nicosia – Cyprus

BANK TRANSFER

Please inform the Bank that you will pay all charges:
Name of Bank: Bank of Cyprus Ltd

Exact designation of account holder:

AIS M MANAGEMENT LTD

Full account including codes: 018101013371

IBAN code: CY7600200181000000101337100 and SWIFT address (codeBIC) Bank of Cyprus Public Ltd is: BCYPCY2N

ACCOMMODATION:

All participants are encouraged to make their own accommodation bookings/reservations.

Altius Boutique Hotel is giving special prices for this seminar

Altius Hotel details:

Acheon 1, Nicosia 1101, P.O. Box 24330, Nicosia 1703-Cyprus / info@altiushotel.com, www.altiushotel.com

Please inform reservations that the booking is for the "INTRODUCTION TO INTERNATIONAL MEDIATION", 8 & 9 December, 2016.

BOOKING TERMS AND CONDITIONS

By submitting a booking form or registering online, you/your organisation are agreeing to, and will comply with the Chartered Institute of Arbitrators payment terms and conditions. Completion of an online or paper registration form does not guarantee a place at the Centenary Conference or constitute a confirmed booking. The Institute will accept cancellations by email up to 10 working days before the event, unless otherwise stated (please see below for specific cancellation date) but will charge a € 50 administration fee. After the specified event cancellation date, we cannot make any refunds. We request payments are made in full at time of booking. To amend or change a booking please email the change. Changes to your booking cannot be made over the telephone. Events bookings made after the specified cancellation date are non-refundable. Shared places are not permitted. Places are allocated on a first come first served basis. A confirmation letter and joining details will be issued prior to the event. A booking constitutes a legally binding agreement. In the event of any situation that prevents a delegate's attendance, for example transport strikes, adverse weather conditions, acts of God, terrorist attack or personal health, the CIArb will not be held responsible and will not issue refunds.

Cancellation deadline: 6th December 2016

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